



# **ISAO SO Product Outline**

## **Draft Document – Request For Comment**

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# 1 **PURPOSE AND USE**

2 This outline serves as a unifying framework to identify and organize the topics to  
3 be addressed by the ISAO Standards Organization (ISAO SO). These topics  
4 were identified through a series of public meetings and data calls, and will be re-  
5 fined through the work of the ISAO SO's Standards Working Groups (SWGs).  
6 Topics may be addressed through statements of principle, policies, process de-  
7 scriptions, guidelines, templates, data standards, and other products. The se-  
8 quence of document development and publication will be determined by the  
9 ISAO SO in consultation with the SWG chairs. While these source documents  
10 will ultimately be consolidated or synopsisized to appear in a single volume for  
11 ease of reference, they will each be released as they are developed to meet the  
12 urgent needs of private and public organizations to improve their cybersecurity  
13 posture through effective information sharing and analysis.

14 Many of these topics will require inputs from multiple SWGs to ensure the cohe-  
15 sion of the complete body of work. The designation of a specific SWG or the  
16 ISAO SO in the outline below implies responsibility to consolidate applicable in-  
17 puts to address the topic.

# 18 **INTRODUCTION**

19 The importance of information sharing to computer security has been discussed  
20 for well over a decade. Early realization of its importance led to the creation of In-  
21 formation Sharing and Analysis Centers (ISACs) for the nation's critical infra-  
22 structures. In February 2015, the White House issued Executive Order (EO)  
23 13691, "Promoting Private Sector Cybersecurity Information Sharing," which  
24 called for the Secretary of the Department of Homeland Security (DHS) to  
25 "strongly encourage the development and formation of Information Sharing and  
26 Analysis Organizations (ISAOs)." These new entities could be "organized on the  
27 basis of sector, sub-sector, region, or any other affinity," which greatly expanded  
28 the number and type of information sharing organizations that will be developed.  
29 To help with their establishment, EO 13691 directed DHS to "enter into an agree-  
30 ment with a nongovernmental organization to serve as the ISAO Standards Or-  
31 ganization" (ISAO SO).

32 In developing the standards, guidelines, and other documents that are needed to  
33 help entities create and operate ISAOs, the ISAO SO established a number of  
34 Standards Working Groups. These groups were created to address specific ar-  
35 eas pertinent to creating or operating ISAOs. When developing the various docu-  
36 ments, the SWGs must consider the two overarching efforts important to ISAOs:  
37 the sharing of cybersecurity information, and the analysis of the information that

38 has been shared. The purpose of these efforts is ultimately to improve the Na-  
39 tion's ability to "detect, investigate, prevent, and respond to cyber threats," while  
40 protecting the privacy and civil liberties of citizens.

41 To accommodate the expanded list of entities that can form ISAOs described in  
42 EO 13691, there will be different types of ISAOs with different objectives and ca-  
43 pabilities. There will also be varying levels of organizations within the ISAOs, and  
44 there may be commercial entities that form to provide services to ISAOs. Some  
45 ISAOs may be formed on a very informal basis and may have little or no desire to  
46 collect and analyze the information in near-real time for its members. Other  
47 ISAOs may be highly interested in near-real time analysis and dissemination of  
48 actionable information to better protect its members and may have as an objec-  
49 tive the ability to help respond to security incidents affecting its members.

50 Additionally, an ISAO may initially form with limited objectives and target capabili-  
51 ties but then evolve over time to increase its ability to assist its members by add-  
52 ing additional capabilities and objectives. For example, an ISAO may initially be  
53 created to simply share cybersecurity-related information among security profes-  
54 sionals in its member organizations; then increase the type and frequency of in-  
55 formation it shares, and add the capability to analyze shared information to better  
56 detect and prevent cybersecurity attacks; then ultimately add a 24/7 operational  
57 capability to assist its members with ongoing cybersecurity incidents. Conversely,  
58 an ISAO may elect to maintain limited capabilities to best serve the needs and  
59 capabilities of its constituents. The goal of the ISAO SO is to be as inclusive as  
60 possible in finding a place for any individual or organization that wishes to be part  
61 of the Nation's overall information sharing effort.

62 This product outline is designed to take into consideration the different types of  
63 ISAOs that may be formed and the various levels of capabilities each may incor-  
64 porate. It presents an organized approach to developing the various documents  
65 pertinent to ISAOs while considering the immediate needs of emerging ISAOs.  
66 Individual SWGs will develop and refine specific products in coordination with  
67 other SWGs as directed by the ISAO SO, and will consider how each product  
68 must fit into the larger framework defining the creation and operation of an ISAO.

## 69 **PROBLEM STATEMENT**

70 EO 13691 clearly lays out the problem that is being addressed by the creation of  
71 a network of ISAOs. It states:

72 In order to address cyber threats to public health and safety, national  
73 security, and economic security of the United States, private compa-  
74 nies, nonprofit organizations, executive departments and agencies

75 (agencies), and other entities must be able to share information re-  
76 lated to cybersecurity risks and incidents and collaborate to respond  
77 in as close to real time as possible.

78 Organizations engaged in the sharing of information related to cyber-  
79 security risks and incidents play an invaluable role in the collective  
80 cybersecurity of the United States. The purpose of this [effort] is to  
81 encourage the voluntary formation of such organizations, to establish  
82 mechanisms to continually improve the capabilities and functions of  
83 these organizations, and to better allow these organizations to part-  
84 ner with the Federal Government on a voluntary basis.

85 Such information sharing must be conducted in a manner that pro-  
86 tects the privacy and civil liberties of individuals, that preserves busi-  
87 ness confidentiality, that safeguards the information being shared,  
88 and that protects the ability of the Government to detect, investigate,  
89 prevent, and respond to cyber threats to the public health and safety,  
90 national security, and economic security of the United States.

91 To address this problem effectively will require more than just establishing a  
92 number of disparate information sharing organizations. It will require a coordi-  
93 nated effort that effectively identifies and considers the existence and ongoing  
94 formation of ISAOs to understand where information sharing is occurring and its  
95 impact. Additionally, the undertaking needs to consider how the efforts of individ-  
96 ual ISAOs can be combined into an overarching information sharing network for  
97 the Nation to improve the cybersecurity resiliency of participants. The effort must  
98 be as inclusive as possible, appropriately incorporating vetted information from  
99 multiple sources. Due consideration must be given to determining the level of  
100 trust that can be placed in such information, which requires that the national ef-  
101 fort address issues such as trust, reliability, and information overload.

## 102 **WHAT IS AN ISAO?**

103 The term “Information Sharing and Analysis Organization,” or ISAO, means any  
104 entity or collaboration created or employed by public- or private-sector organiza-  
105 tions, for purposes of:

- 106 • gathering and analyzing critical cyber and related information in order to bet-  
107 ter understand security problems and interdependencies related to cyber sys-  
108 tems, so as to ensure their availability, integrity, and reliability;
- 109 • communicating or disclosing critical cyber and related information to help pre-  
110 vent, detect, mitigate, or recover from the effects of an interference, compro-  
111 mise, or incapacitation problem related to cyber systems; and

- 112           • voluntarily disseminating critical cyber and related information to its members;  
113           federal, state, and local governments; or any other entities that may be of as-  
114           sistance in carrying out the purposes specified above.

115           [NOTE: This definition was coordinated with SWG chairs in late February 2016,  
116           but will be refined in concert with standards development deliberations.]

## 117           **EXPLANATION AND EXAMPLES**

- 118           • ISAOs consolidate, analyze, and distribute cyber information to their mem-  
119           bers
- 120           • Overview of ISAO categories and capabilities

## 121           **CATEGORIES OF ISAOS (SWG 2)**

122

## 123           **ISAO SUPPORT FOR ORGANIZATIONS (SWG 2)**

124           While recognizing there is no single description of capabilities that will fit all  
125           ISAOs, it is important to consider a description of the functions that a “fully capa-  
126           ble” ISAO will have to support its members. This discussion will help emerging  
127           ISAOs determine the capabilities and objectives they wish to develop—keeping  
128           in mind that the initial set of objectives and capabilities may evolve as the ISAO  
129           matures.

130           A fully capable ISAO will provide a variety of services to support its members.  
131           These services, and the capabilities that are needed to provide them, should be  
132           designed to support ISAO members as they manage strategic and tactical cyber-  
133           related risks. The type of support can be grouped into three broad categories,  
134           with some overlap between them. These categories are:

- 135           • *Situational awareness*: ISAO members need to understand both the tactical  
136           and strategic aspects of the environment in which they are managing risks.  
137           This support includes activities to collect and share information, analyze it,  
138           and recommend what to do with it.
- 139           • *Decision-making*: ISAOs need to disseminate actionable information that will  
140           enable their members to make decisions related to their current security pos-  
141           ture and allocation of security and IT resources. This support involves receiv-  
142           ing information, establishing its relevance to the organization, assessing  
143           potential impacts, identifying potential actions, and selecting the best course  
144           of action.
- 145           • *Actions*: ISAO members ultimately will take actions based on received infor-  
146           mation and analysis. Organizations will develop detailed actions and assign



147 responsibilities, implement the actions, and evaluate their effectiveness,  
148 providing feedback for further consideration.

149 For each type of support, individual members or organizations will have responsi-  
150 bilities addressing their own needs as well as responsibilities to the ISAO. The  
151 ISAO in turn also has responsibilities for each of these categories that address  
152 the ISAO membership as a whole.

## 153 **VALUE PROPOSITION**

154 ISAOs offer the following benefits to their members and other ISAOs:

- 155 • An informative set of cybersecurity threat indicators and best practices pro-  
156 vided by ISAOs will make individual members more secure.
- 157 • ISAOs implemented in accordance with a consistent yet flexible framework  
158 can replicate and extend current trust relationships by establishing a com-  
159 mon, shared set of values and expectations.
- 160 • Members enhance their knowledge about how to protect themselves from,  
161 detect, and react to cyber threats.
- 162 • By aggregating information from multiple organizations, ISAOs present a  
163 richer picture of malicious activity taking place around the country and the  
164 world. Member organizations can use this enriched information to improve  
165 their individual and collective security, blocking attacks they would not have  
166 seen otherwise.
- 167 • ISAO members can carry out effective and timely responses if they discover  
168 unauthorized intrusions.

## 169 **PRODUCTS**

170 The following sections list areas of support and the products that the ISAO SO or  
171 SWGs identified in parentheses will develop.

### 172 **GOVERNANCE (SWG 1)**

- 173 • Charter/legal construct
- 174 • For-profit and not-for-profit considerations
- 175 • Single-company ISAOs
- 176 • Conditions under which information is shared (SWG 3)
- 177 • Code of conduct
- 178 • Participation guidelines

- 179 • Common lexicon
- 180 • Legal framework for sharing
- 181 • ISAO contracts and agreements (including non-disclosure agreements)
- 182 • Membership qualifications
- 183 • ISAO certification (multiple types)
- 184 • Process for handling, storing, and sharing personally identifiable information
- 185 (SWG 4)
- 186 • Intellectual property rights
- 187 • Member outreach by the ISAO
- 188 • Compliance and separation policy (SWG 4)
- 189 • Interaction of member organizations
- 190 • Information sharing concept and rules of the road (SWG 3)

## 191 **SERVICE OFFERINGS (ISAO CAPABILITIES) (SWG 2)**

- 192 • Vulnerability management
- 193 • Best practices library
- 194 • Situational awareness
- 195 • Threat warning (actionable intelligence)
- 196 • Operational support and assistance
- 197 • Support for incident response and recovery
- 198 • Risk management
- 199 • Information management and analysis
- 200 • Trusted information sharing and collaboration environment/services

## 201 **OPERATING MODELS (TYPES OF ISAOS) (SWG 2)**

- 202 • Categories of ISAOs
  - 203 ■ Risk-based (e.g., ecosystem-wide vulnerability)
  - 204 ■ Threat-based (general or specific, either methods or individual actors)
  - 205 ■ Individuals and informal group-based
  - 206 ■ Industry- and sector-based
  - 207 ■ Geographically based
  - 208 ■ Technology-based
  - 209 ■ Issue-based

- 210           ■ Limited time or special event-driven
- 211           ■ Clearinghouse versus membership
- 212           • Structuring ISAOs for state, local, sector, etc.
- 213           • Outsourcing analysis considerations
- 214           • Scaling of ISAOs
- 215           • Operational cost of ISAO based on ISAO maturity/capability

## **INFORMATION SHARING POLICY (SWG 3)**

- 217           • Use of shared information
- 218           • Prioritization of information for exchange
- 219           • Vetting of data and information received
- 220           • Ownership of information
- 221           • Liability of sharing information
- 222           • Minimizing data shared
- 223           • Anonymity of data shared
- 224           • Anonymity of information sources
- 225           • Integrity of information shared
- 226           • Framework for sharing between ISAOs
  - 227           ■ One-way information sharing
  - 228           ■ Two-way information sharing
  - 229           ■ Information sharing networks
- 230           • Procedures for capability for real or near-real time exchange
- 231           • Handling sensitive information (SWG 4)
- 232           • Handling classified information (SWG 4)
- 233           • Privacy protections (SWG 4)
- 234           • Considerations when sharing with the federal government (SWG 6)
- 235           • International considerations (SWG 6)

## **INFORMATION COLLECTION AND DISSEMINATION (SWG3)**

- 238           • Process to identify what's important to members
- 239           • Data model for sharing information

- 240 • Level of analysis to be provided
- 241 • How to get companies to share
- 242 • Triggers for sharing
- 243 • Effective information control policies or principles

## 244 **SHARING MODELS AND MECHANISMS (SWG 3)**

### 245 **MODELS**

- 246 • Mesh network
- 247 • Hub and spoke
- 248 • Publish-subscribe
- 249 • Peer to peer
- 250 • Flooding
- 251 • Portal

### 252 **MECHANISMS**

- 253 • Face to face
- 254 • Telephone
- 255 • Email/listserv
- 256 • Website postings
- 257 • Automated (primary indicator and defensive measures, then follow on infor-
- 258 mation)

## 259 **SECURITY OF DATA AND SYSTEMS (SWG 4)**

- 260 • Infrastructure (on premises and cloud)
- 261 • Member anonymity
- 262 • Data and dissemination assurance
- 263 • Distribution discrimination

## 264 **FUNDING MODELS (SWG 1)**

- 265 • Membership
- 266 • Subscription
- 267 • For profit
- 268 • Non profit

**269 START-UP ACTIVITIES/KEY PLANNING FACTORS (SWG 1)**

- 270 • Establishing the ISAO's purpose and strategy
- 271 • Standard criteria and terminology
- 272 • ISAO contracts and agreements
- 273 • Member outreach by the ISAO
- 274 • Marketing the ISAO
- 275 • Membership benefits
- 276 • ISAO staff certifications and qualifications
- 277 • Core components of ISAO: trust, requirements, business
- 278 • Information sharing procedures, process, and standards
- 279 • Business plans, organizational structures, roles and responsibilities
- 280 • Definition of ISAO service offering
- 281 • Creating ISAO capabilities and structure
- 282 • Operating a new ISAO
- 283 • Measures of effectiveness

**284 PARTNERSHIPS AND SUPPORT (SWG 5)**

- 285 • Peer relationships and inter-ISAO collaboration
- 286 • Relationships with national, tribal and regional entities (SWG 6)
- 287 • Mentoring
- 288 • ISAO SO support (ISAO SO)
- 289 • Commercial/industry support
- 290 • Government programs (SWG 6)

**291 GOVERNMENT RELATIONS (SWG 6)**

- 292 • Partnership with the government (information exchange and collaboration)
- 293 • Law enforcement liaison
- 294 • Information sharing and regulator relations
- 295 • Protections when sharing with regulators

**296 APPENDIX**

- 297 • Definitions
- 298 • References